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# Navy Organizational Commitment and Non-response

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#### **Foreword**

The Navy conducts personnel surveys to provide attitude and opinion data to inform leadership decisions. Since the early years of Navy personnel surveys, response rates have declined from about 60 percent to about 30 percent, leading some to wonder if those who respond are inherently different from those who do not respond. The concern often expressed is that only those who are unhappy will respond, thereby providing leadership with data that is more negative than reality. This report provides results of a follow-up study conducted to determine if the reason people reply to surveys is that they are more organizationally committed to the Navy.

The authors thank those who responded to the original survey as well as those who responded to the follow-up survey described here. Additional thanks are due to Mr. Bill Mullins, who sponsored these surveys, and Ms. Cheryl Loft, who was the primary sponsor point of contact.

DAVID L. ALDERTON, Ph.D. Director

### **Executive Summary**

#### **Background**

Response rates on military and civilian surveys have been decreasing; the response rate on the 1989 Navy Equal Opportunity/Sexual Harassment (NEOSH) was 60 percent while response rates on recent Navy surveys have been about 30 percent. Because of the low response rates currently found, there is a concern that results may be subject to "non-response bias," where those who respond are systematically different from those who do not. It has been suggested that perhaps only those who are happy are responding while those who are unhappy do not respond. Department of Defense and civilian research literature tends to find minimal impact of non-response bias even in surveys with low response rates, but non-response follow-ups are rarely executed to confirm this finding.

In May and June of 2005, a web-based Navy-wide survey of MWR issues was administered, results showed an overall response rate of 20 percent. A random selection of that original sample was sent a non-response follow-up survey in August of 2005. The survey contained some questions directly from the original survey of MWR issues as well as questions assessing various aspects of organizational and occupational commitment. In addition, respondents were asked their opinions on why people do not respond to surveys and what the Navy could do to increase response rates.

Of those who had completed the original survey (3,229, referred to here as "Completers"), 1,000 were sent the follow-up survey and 440 responded, for a simple response rate of 44 percent. Of those who had not completed the original survey (11,853, referred to here as "Non-Completers"), 3,997 were sent a follow-up survey; 386 of those completed the survey, for a simple response rate of 10 percent. The survey was the same across the two groups, but different colored Business Reply Envelopes were used for each. Results were weighted to represent the populations of Completers and Non-Completers.

#### **Findings**

There were statistically significant differences found in the paygrades of the two groups; 63 percent of Non-Completers were enlisted, while 51 percent of Completers were enlisted. There was no significant difference in the gender of the two groups. Because of the large paygrade differences found, results were analyzed overall as well as separately for enlisted and officers.

Overall, Completers were more likely to plan to stay in the Navy until retirement (74%), while Non-Completers indicated they were undecided (26%) or would not stay until retirement (21%). This was true for enlisted (69% of Completers plan to stay until retirement as compared to 47% of Non-Completers) as well as for officers (79% of Completers versus 64% of Non-Completers).

Significant differences were also found for satisfaction with Navy life and their Navy job; 82 percent of Completers were satisfied with Navy life and 76 percent were satisfied with their Navy job, compared to 71 percent and 69 percent (respectively) of the Non-Completers. Statistically significant differences were also found for enlisted satisfaction with Navy life (78% of Completers and 63% of Non-Completers were satisfied). Perhaps related, statistically significant differences were found for perceptions of morale overall (43% of Completers and 36% of Non-Completers indicated high morale at their command) and for enlisted only (42% of Completers and 30% of Non-Completers indicated high morale).

Opinions about MWR importance, use, and satisfaction did not systematically differ between Completers and Non-Completers. Satisfaction with MWR overall (facilities, services, and recommending MWR facilities to others) and perceptions of contributions of MWR to Navy-specific outcomes such as readiness and retention were not statistically significant overall, although significant differences were found for enlisted personnel (with Completers more satisfied than Non-Completers).

Large, statistically significant differences were found between enlisted Completers and Non-Completers on most organizational and occupational commitment questions, but the finding was not true for officers. Completers were more likely to be committed to the organization than Non-Completers.

Completers were most likely to know that they had completed the original survey (82%); 13 percent were unsure and only 5 percent thought incorrectly that they had not done the original survey. The spread was different for Non-Completers; 37 percent incorrectly thought they had done the survey while 28 percent were not sure and only 35 percent knew they had not done the survey. The most common reasons that Non-Completers indicated they had not done the survey were because of more important work demands or some other reason not included in the answer choices.

Respondents (with similar comments from both Completers and Non-Completers) thought that key reasons for declining response rates were lack of time, lack of impact of the survey or feedback about the survey results, some issue related to surveys specifically (e.g., too many, boring), or lack of interest. Suggestions to increase response rates included improving the survey process or the survey itself (e.g., shorter surveys, minimizing number of surveys each year), providing feedback, using the command in the process (e.g., encouraged by chain of command, tie survey completion to liberty), or offering incentives.

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### **Navy Organizational Commitment and Non-response**

The U.S. Navy utilizes personnel surveys to provide data to leadership to make sound decisions. These data may be related to use and satisfaction with programs, attitudes and opinions towards policies and policy changes, and opinions and satisfaction with career, work, quality of life, or other aspects of Navy life.

Currently, however, many of these surveys have relatively low response rates, typically about 30 percent (see e.g., Whittam, 2008; Uriell & Burress, 2007; Wilcove, Schultz, & Patrissi, 2007). On one such survey, the Navy Equal Opportunity/Sexual Harassment Survey, the response rate declined from 60 percent when it was first administered in 1989, to 30 percent ten years later (Newell, Rosenfeld, Harris, & Hindelang, 2004).

Declining response rates are not unique to the Navy or the military, and many researchers have tried to ascertain causes of the decrease as well as what impact such a decrease has on results. A key concern with low response rates is that only certain people are responding, perhaps only those who are unhappy with the topic, so results are not generalizable to the population of interest due to this *non-response bias*. To determine if responders and non-responders differ, follow-up studies are becoming more commonplace. These studies generally consist of using alternative methods to contact the non-responders to gather their opinions. For example, the American Community Survey conducted by U. S. Census Bureau, first attempts to contact non-responders by telephone and then on-site visits (U. S. Census Bureau, 2005).

In the military, non-response follow-ups have been rare but a few non-response follow-ups have been done within the Navy. One study (Newell et al., 2004) found that attitudes were the same between self-reported responders and self-reported non-responders; however, the two groups differed on their reported attendance at various Navy trainings. A second study (Newell & Kang, 2006) found little difference between responders and non-responders, but recommended continued follow-ups to determine if this lack of differences persisted. Another study (Uriell, Whittam, Newell, & Hargrove, 2007) found no significant differences in attitudinal, factual, or conscientiousness questions between responders and non-responders.

While the limited Navy non-response follow-ups indicate no differences between responders and non-responders on the attitudes being surveyed, an understanding of any individual differences that could distinguish respondents from non-responders could lead to better survey methodologies and a better understanding of the survey process. One possible difference between responders and non-responders—organizational commitment—has been suggested by others (Newell et al., 2004; Rogelberg, Luong, Sederburg, & Cristol, 2000).

One aspect of organizational commitment, perceived organizational support, relates to the feeling of being valued by the organization and has been found to relate to absenteeism (Eisenberger, Huntington, Hutchison, & Sowa, 1986). Another aspect, roleidentity, relates to the connection a person feels to their role in an organization (Callero, 1985).

Additional aspects of commitment have been suggested by other researchers (e.g., Meyer & Allen, 1991; Culpepper, Gamble, & Blubaugh, 2004). These aspects include affective commitment (attachment to the organization), normative occupational commitment (feelings of obligation to stay with the organization), accumulated costs occupational commitment (time and emotional investments in the organization), and limited alternatives occupational commitment (other job options available).

The objectives of the current project are to determine if responders and non-responders differ in their attitudes toward Morale, Welfare and Recreation (MWR) programs within the Navy, and if any aspects of organizational commitment differentiate between those who responded to a survey and those who did not. Although Newell and Kang (2006) did not find differences in levels of affective commitment, all six types of organizational commitment discussed here will be investigated, with it being predicted that none will show differences between those who completed the original survey and those who did not.

#### Method

#### **Participants**

A web-based survey about Navy MWR programs and services was administered in May and June of 2005, and yielded a response rate of 20 percent (AAPOR Response Rate Formula 4). Of the 17,621 sent notification of the survey, 16,589 were still in the Navy at the time of the non-response follow-up. There were 3,229 who had completed the original survey while 11,853 did not respond; the remaining 1,507 had never received the initial notification of the survey and were not included in the follow-up.

Because of the low response rate, a paper-based follow-up survey was mailed to a randomly selected sample of both those who responded to the original survey ("Completers") and those who did not ("Non-Completers"). Due to funding constraints, only 5,000 follow-up surveys were printed, with 1,000 being sent to Completers and 3,997 to Non-Completers, or roughly 30 percent of each group in the original survey sample.

#### Measures

The survey (see Appendix A) consisted of questions from other Navy surveys, including the original survey, about MWR. Additionally, several organizational commitment scales were adapted for Navy use.

#### **Demographics**

Four demographic questions asked about paygrade, gender, remaining in the Navy at next decision point, and remaining in the Navy until retirement; answer choices for the retention-related questions were "Yes," "No," and "Undecided."

#### Importance, Use, and Satisfaction with Navy MWR Facilities/Services

Five questions were included from the original survey on MWR. The first four questions asked about importance, use, and satisfaction with specific MWR programs; in the original survey, each of these questions included 36 individual programs but on the follow-up only 4 of the more common programs were included.

The importance and satisfaction questions used a 5-point Likert-type scale, with an additional "Don't Know/NA" option for satisfaction. Choices for the use question were "Yes," "No," and "Not Available." The last question of the four was a multiple choice question relating to the use of similar programs off-base.

Respondents were also asked about satisfaction with Navy MWR overall, adapted from two questions on the original MWR survey. Included on the follow-up survey were question stems about satisfaction with MWR facilities and services, whether the respondent would recommend MWR facilities to others, and whether MWR programs contribute to readiness and their retention decision. Answers again used a 5-point Likert-type scale ranging from "Strongly Agree" to "Strongly Disagree," with an additional option of "Don't Know/NA."

#### **Navy Satisfaction and Morale**

Three questions from other Navy surveys were included to capture opinions about satisfaction with Navy life and Navy job, as well as opinions about morale at their current command. All three questions used a 5-point Likert-type scale.

#### **Organizational Commitment**

A total of 25 sub-questions relating to organizational commitment were included. For layout purposes, these were divided into four separate questions, with answers ranging on a 5-point scale from "Strongly Agree" to "Strongly Disagree," with a sixth option of "Don't Know/NA."

#### Non-response

Five questions were included about non-response and Navy surveys. The first asked if the respondent completed the original MWR survey; those who answered "No" were asked to complete a sub-question about why they did not. The last three questions were open-ended, and asked about reasons the respondent thinks response rates to Navy surveys have been declining, what steps the Navy could do to increase response rates (knowing that surveys must be voluntary and payment is not allowed), and other important issues that should be asked about on Navy surveys.

#### **Procedures**

Because this survey was a follow-up to a previous survey, no pre-notification letters were sent. The surveys were mailed to respondents on 8 August 2005, after the original MWR survey closed the response window. Respondents were sent one reminder letter on 7 September 2005, and the response window was closed on 21 November 2005.

#### **Results**

Not surprisingly, individuals who completed the original survey were much more likely to respond to the follow-up then those who did not complete it; responses were received from 440 Completers and 386 Non-Completers, yielding response rates of 44 percent and 10 percent respectively (AAPOR Response Rate Formula 4). Responses were weighted to reflect the distribution of Completers and Non-Completers in the original survey sample. Analyses were conducted using SPSS and SUDAAN. Margins of error ranged from  $\pm 4.47$  percent for Completers to  $\pm 5.23$  percent for Non-Completers.

Results primarily consist of percentages, with responses collapsed from a 5-point Likert-type scale to a 3-point scale. For organizational commitment items, scale scores were also computed by taking a simple mean of the items answered using a scale of 1 = "Strongly Disagree" to 5 = "Strongly Agree." Chi-square and t-tests were performed to determine significant differences; to avoid capitalizing on chance, a significance level of p < .01 was adopted for all tests. The complete briefing of results is available in Appendix B.

#### **Demographics**

Gender and enlisted/officer status were compared between the two groups. The gender breakdowns were comparable, with Completers being 70 percent male and 30 percent female while the Non-Completers were 65 percent male and 35 percent female. Enlisted/officer status was significantly different between the two groups; 51 percent of Completers were enlisted compared to 63 percent of Non-Completers. Because enlisted and officer populations have historically been dissimilar in their opinions, follow-on analyses were conducted for the two groups separately.

Respondents were asked two questions about their intentions to stay in the Navy, either at their next decision point or until they can retire from the Navy. There was no significant difference between the enlisted or officer groups for their intention at the next decision point, but there was a significant difference for intentions to stay until retirement for enlisted personnel, with Completers more likely to indicate they will stay than Non-Completers (see Table 1).

Table 1
Retention intentions of Completers and Non-Completers

	Enli	sted	Off	icer
		Non-		Non-
	Completers	Completers	Completers	Completers
Do you plan to remain in	n the Navy at you	r next decision	point?	
Yes	55%	48%	61%	51%
No	26%	28%	19%	21%
Undecided	20%	24%	20%	28%
	$\chi^2(2, N = 447)$	) = 2.22,	$\chi^2(2, N = 347)$	) = 4.01,
	p = .3296		p = .1350	
Do you plan to remain in	n the Navy until y	ou can retire?		
Yes	69%	47% *	79%	64% *
No	13%	26%	7%	12%
Undecided	17%	28%	14%	24%
	$\chi^2(2, N = 448)$	) = 26.65,	$\chi^2(2, N = 348)$	) = 10.01,
	p = .0000		p = .0069	

<sup>\*</sup> Significant difference (p < .01) between groups for question.

#### Importance, Use, and Satisfaction with Navy MWR Facilities/Services

As the original web-based survey asked about MWR facilities and services, similar questions were included on the follow-up survey. Respondents were asked to rate the importance of four facilities/services, indicate whether they regularly used those facilities/services, and rate their satisfaction with those MWR facilities/services. Responses between the two groups were similar and only one significant difference was found, for officer use of the gym (see Table 2).

Table 2 Importance, use, and satisfaction of MWR facilities/services for **Completers and Non-Completers** 

	E	nlisted	Offic	er
				Non-
	Completers	Non-Completers	Completers	Completers
For each item li	sted, rate its in	nportance to you.a		
Fitness Center	88%	83%	92%	91%
	$\chi^2(2, N = 447)$	= 2.18, p = .3371	$\chi^2(2, N = 348) = 2$	
Gym	72%	68%	68%	58%
		= 2.25, p = .3244	$\chi^2(2, N = 348) = 7$	
ITT	81%	75%	75%	77%
	$\chi^2(2, N = 445)$	= 2.89, p = .2359	$\chi^2(2, N = 346) = 1$	.112, p = .5712
Special Events	68%	67%	45%	55%
		= 2.71, p = .2590	$\chi^2(2, N = 346) = 4$	
		egularly use each fa		
Fitness Center	88%	82%	81%	83%
		= 3.26, p = .0715	$\chi^2(1, N = 332) = 0$	
Gym	60%	58%	52%	38%*
		= 0.12, p = .7302	$\chi^2(1, N = 330) = 6$	
ITT	67%	63%	67%	64%
		= 0.92, p = .3375	$\chi^2(1, N = 327) = 0$	
Special Events	48%	50%	29%	41%
		= 0.28, p = .5979	$\chi^2(1, N = 321) = 5$	
	you regularly ι	use, indicate your s	atisfaction with ea	ch facility/
service listed.c			1	
Fitness Center	90%	84%	89%	93%
_		= 3.07, p = .2162	$\chi^2(2, N = 269) = 8$	-
Gym	88%	82%	82%	92%
		= 1.87, p = .3938	$\chi^2(2, N = 150) = 3$	
ITT	84%	79%	80%	84%
		= 1.08, p = .5825	$\chi^2(2, N = 210) = 0$	
Special Events	79%	77%	73%	73%
* 01 151 1 155	7	= 0.60, p = .7417	$\chi^2(2, N = 107) = 0$	.32, p = .8542
		een groups for question		

<sup>&</sup>lt;sup>a</sup> Responses collapsed into three categories: "Important"/"Very Important," "Neither," and

<sup>&</sup>quot;Unimportant"/"Very Unimportant"; only "Important"/"Very Important" percentages shown.

<sup>&</sup>lt;sup>b</sup> Those who indicated facility was not available are not included in analyses; only those who indicate "Yes" are shown.

<sup>&</sup>lt;sup>c</sup> Responses collapsed into three categories: "Satisfied"/"Very Satisfied," "Neither," and

<sup>&</sup>quot;Dissatisfied"/"Very Dissatisfied"; only "Satisfied"/"Very Satisfied" percentages shown for those who indicated they regularly used the facility.

#### **Navy Satisfaction and Morale**

Only one of the two general questions about satisfaction with the Navy and their job yielded a significant difference; significantly more enlisted Completers indicated they were satisfied with Navy life than enlisted Non-Completers. Respondents were also asked about the overall morale at their present or most recent command. Results for enlisted were significantly different, while results for officers were similar between the two groups, as indicated in Table 3.

Table 3
Navy Satisfaction and Morale: Completers compared to Non-Completers

	Enli	sted	Offi	icer	
		Non-		Non-	
	Completers	Completers	Completers	Completers	
Considering everythin	h Navy life?				
Satisfied	78%	63%*	87%	85%	
Neither Satisfied nor	12%	20%	8%	6%	
Dissatisfied					
Dissatisfied	10%	17%	5%	9%	
	$\chi^2(2, N = 448)$	= 12.32,	$\chi^2(2, N = 347)$	= 2.77,	
	p = .0022		p = .2513		
Overall, how satisfied	are you with y	your Navy job <sup>•</sup>	?		
Satisfied	74%	65%	79%	77%	
Neither Satisfied nor	14%	16%	10%	10%	
Dissatisfied					
Dissatisfied	12%	20%	_ 11%	13%	
	$\chi^2(2, N = 448)$	= 5.97,	$\chi^2(2, N = 347) = 0.42,$		
	p = .0512		p = .8119		
How would you rate the overall morale of your present (or most recent)					
command?					
High	42%	30%*	45%	46%	
Medium	39%	37%	37%	41%	
Low	20%	33%	18%	13%	
	$\chi^2(2, N = 449)$	= 13.64,	$\chi^2(2, N = 348)$	= 1.67,	
	p = .0012		p = .4340		

<sup>\*</sup> Significant difference (p < .01) between groups for question.

#### **Organizational Commitment**

Within the organizational commitment section of the survey, there were many significant differences between the two groups. Scale scores were computed for each person, with higher scores indicating higher levels of agreement. In addition to the results for individual questions, the means of these scale scores were compared.

Questions relating to perceived organizational support yielded significant differences for enlisted on five of the six questions and no significant differences for officers (see Table 4). For all questions in the section, enlisted Completers were more likely to agree or strongly agree with each statement while there was no consistent pattern for officers. The mean scale scores were also significantly different for enlisted [t(449) = 4.26, p = .0000]; Completers averaged 3.35 while Non-Completers averaged 2.98. For officers, scale scores for both Completers and Non-completers were 3.31 [t(348) = -.02, p = .9828].

Table 4
Perceived organizational support: Completers compared to Non-Completers<sup>a</sup>

	Enli	sted	Offic	Officer	
		Non-		Non-	
	Completers	Completers	Completers	Completers	
I trust the Navy to	50%	36% <sup>*</sup>	44%	39%	
look out for my	$\chi^2(2, N = 442) =$	11.60,	$\chi^2(2, N = 346) =$	0.97,	
best interests	p = .0032		p = .6160		
The Navy really	50%	35% <sup>*</sup>	49%	45%	
cares about my	$\chi^2(2, N = 442) =$	2.25,	$\chi^2(2, N = 346) =$	2.20,	
well-being	p = .3244		p = .3338		
The Navy would	43%	33%	40%	41%	
forgive an honest	$\chi^2(2, N = 428) =$	6.02,	$\chi^2(2, N = 335) =$	0.46,	
mistake on my part	p = .0500		p = .7947		
The Navy cares	53%	31% <sup>*</sup>	46%	49%	
about my opinions	$\chi^2(2, N = 440) =$	23.46,	$\chi^2(2, N = 345) =$	0.66,	
about my opinions	p = .0000		p = .7197		
Help is available	83%	67% <sup>*</sup>	79%	83%	
from the Navy					
when I have a	$\chi^2(2, N = 738) =$	16.97,	$\chi^2(2, N = 345) =$	0.93,	
problem	p = .0002		p = .6298		
I would feel a loss	56%	50% <sup>*</sup>	66%	66%	
if I were forced to	2.		2.		
give up being a		9.42,	$\chi^2(2, N = 343) =$	0.72,	
Navy Sailor	p = .0093		p = .6971		

<sup>\*</sup> Significant difference (p<.01) between groups for question.

All three role identity salience questions yielded significantly different results for enlisted, with Completers again more likely to agree or strongly agree with the statements (see Table 5). Mean scale scores for enlisted were also significantly different [t(447) = 3.89, p = .0001], with Completers averaging 3.86 while Non-Completers averaged 3.46. There were no significant differences for officers [(348) = 1.19, p = .2325], and the mean scale score for Completers (4.00) was similar to the score for Noncompleters (3.89).

<sup>&</sup>lt;sup>a</sup> Responses collapsed into three categories: "Agree"/"Strongly Agree," "Neither," and

<sup>&</sup>quot;Disagree"/"Strongly Disagree"; only "Strongly Agree"/"Agree" percentages shown.

Table 5
Role identity salience: Completers compared to Non-Completers<sup>a</sup>

	Enli	sted	Officer	
		Non-		Non-
	Completers	Completers	Completers	Completers
Being a Navy	74%	62% <sup>*</sup>	79%	77%
Sailor is an	$\chi^2(2, N = 442) =$	= 13.07,	$\chi^2(2, N = 345) =$	0.29,
important part of	p = .0015		p = .8670	
who I am	•		·	
Being a Navy	72%	54% <sup>*</sup>	85%	81%
Sailor is consistent	$\chi^2(2, N = 443) =$	= 20.07,	$\chi^2(2, N = 346) =$	1.22,
with my important	p = .0000		p = .5427	
values	•		·	
Most of the time I	70%	57% <sup>*</sup>	75%	78%
like thinking of	$\chi^2(2, N = 439) =$	= 9.97,	$\chi^2(2, N = 347) =$	2.74,
myself as a Navy	p = .0070		p = .2543	
Sailor				
* 01 151 1 1155 /			<u> </u>	

<sup>\*</sup> Significant difference (p < .01) between groups for question.

All five questions about affective commitment were significantly different between the groups for enlisted personnel while no differences were found for officers (see Table 6). Enlisted Completers were more likely to agree or strongly agree with the statements than Non-Completers; but again, there was no consistent pattern for officers. Mean scale score for enlisted was also significantly different [t(446) = 4.15, p = .0000], with a score of 3.65 for Completers and 3.24 for Non-Completers; officer scores were not significantly different [t(348) = 1.35, p = .1774], ranging from 3.80 for Completers to 3.69 for Non-Completers.

<sup>&</sup>lt;sup>a</sup> Responses collapsed into three categories: "Agree"/"Strongly Agree," "Neither," and

<sup>&</sup>quot;Disagree"/"Strongly Disagree"; only "Strongly Agree"/"Agree" percentages shown.

Table 6
Affective commitment: Completers compared to Non-Completers<sup>a</sup>

	Enli	sted	Offi	cer
		Non-		Non-
	Completers	Completers	Completers	Completers
I feel like "part of	64%	52% <sup>*</sup>	63%	66%
the family" in the	$\chi^2(2, N = 442) =$	9.48,	$\chi^2(2, N = 347) =$	0.59,
Navy	p = .0090		p = .7431	
I feel "emotionally	50%	38% <sup>*</sup>	61%	56%
attached" to the	$\chi^2(2, N = 443) =$	10.55,	$\chi^2(2, N = 347) =$	: 1.26,
Navy <sup>*</sup>	p = .0053		p = .5335	
The Navy has a	70%	60%*	76%	79%
great deal of	$\chi^2(2, N = 440) =$	14.93,	$\chi^2(2, N = 346) =$	4.77,
personal meaning	p = .0006		p = .0929	
for me <sup>*</sup>				
I feel a strong	67%	51% <sup>*</sup>	69%	72%
sense of belonging	$\chi^2(2, N = 444) =$	18.21,	$\chi^2(2, N = 346) =$	5.82,
to the Navy*	p = .0001		p = .0549	
I enjoy discussing	72%	5 <b>9</b> % <sup>*</sup>	79%	78%
the Navy with	$\chi^2(2, N = 439) =$	10.70,	$\chi^2(2, N = 347) =$	0.92,
others*	p = .0049		p = .6312	

<sup>\*</sup> Significant difference (p < .01) between groups for question.

Normative occupational commitment questions yielded significantly different results for enlisted on four of the six questions while officers significantly differed on two of the questions (see Table 7). For all questions, both enlisted and officer Completers were more likely to agree or strongly agree with the questions than Non-Completers. Both enlisted and officer mean scale scores differed significantly between Completers and Non-Completers; enlisted scores were 3.04 and 2.66 [t(447) = 4.11, p = .0000] while officer score were 3.03 and 2.68 [t(348) = 3.77, p = .0002], respectively.

<sup>&</sup>lt;sup>a</sup> Responses collapsed into three categories: "Agree"/"Strongly Agree," "Neither," and

<sup>&</sup>quot;Disagree"/"Strongly Disagree"; only "Strongly Agree"/"Agree" percentages shown.

Table 7
Normative occupational commitment: Completers compared to Non-Completers<sup>a</sup>

	Enli	sted	Offi	cer
		Non-		Non-
	Completers	Completers	Completers	Completers
I believe that people	35%	23%*	36%	22%*
who have been	$\chi^2(2, N = 441) =$	= 11.41,	$\chi^2(2, N = 346) =$	: 13.02,
trained by the Navy	p = .0040		p = .0016	
have a responsibility				
to stay in it				
I feel a responsibility	48%	3% <sup>*</sup>	51%	31% <sup>*</sup>
to continue in the	$\chi^2(2, N = 438) =$	= 16.61,	$\chi^2(2, N = 347) =$	15.55,
Navy	p = .0003		p = .0005	
Even if it were to my	44%	39%	32%	22%
advantage, I do not	$\chi^2(2, N = 438) =$	= 7.30,	$\chi^2(2, N = 343) =$	5.64,
feel that it would be	p = .0265		p = .0601	
right to leave the				
Navy right now				
I would feel guilty if I	21%	16%	19%	11%
left the Navy	$\chi^2(2, N = 432) =$	= 5.27,	$\chi^2(2, N = 344) =$	5.15,
	p = .0724		p = .0768	
I am in the Navy	51%	35% <sup>*</sup>	59%	49%
partly because of a	$\chi^2(2, N = 438) =$	= 17.04,	$\chi^2(2, N = 345) =$	6.60,
sense of loyalty to it	p = .0002		p = .0374	

<sup>\*</sup> Significant difference (p < .01) between groups for question.

Completers were more likely to agree or strongly agree with all questions about accumulated costs than Non-completers, for both enlisted and officer respondents. Only one of the three questions about accumulated costs was significantly different for enlisted while none were different for officers (see Table 8). Although there were only three questions in the section, mean scale scores were again significantly different between the groups for enlisted [t(444) = 3.75, p = .0002], with Completers averaging 3.17 while Non-Completers averaged 2.80 [3.04 and 2.88, respectively, for officers, t(348) = 1.66, p = .0983)].

<sup>&</sup>lt;sup>a</sup> Responses collapsed into three categories: "Agree"/"Strongly Agree," "Neither," and

<sup>&</sup>quot;Disagree"/"Strongly Disagree"; only "Strongly Agree"/"Agree" percentages shown.

Table 8
Accumulated costs occupational commitment: Completers compared to Non-Completers<sup>a</sup>

	Enli	isted	Officer			
		Non-		Non-		
	Completers	Completers	Completers	Completers		
I have too much time	54%	39% <sup>*</sup>	50%	44%		
invested in the Navy	$\chi^2(2, N = 435)$	= 12.50,	$\chi^2(2, N = 339) =$	3.03,		
to leave	p = .0020		p = .2199			
I have too much	50%	40%	43%	38%		
invested (e.g.,	$\chi^2(2, N = 438)$	= 4.71,	$\chi^2(2, N = 340) =$	3.66,		
education, personal	p = .0956		p = .1614			
effort) in the Navy to						
leave at this time						
There would be a	40%	31%	27%	21%		
great personal price	$\chi^2(2, N = 435)$	= 4.51,	$\chi^2(2, N = 342) =$	2.19,		
involved (e.g.,	p = .1053		p = .3358			
disrupted						
interpersonal						
relationships) in						
leaving the Navy		*				
Leaving the Navy	43%	33%*	44%	35%		
_	$\chi^2(2, N = 434)$	= 10.91,	$\chi^2(2, N = 343) =$	2.82,		
emotionally for me	p = .0044		p = .2445			

<sup>\*</sup> Significant difference (p < .01) between groups for question.

Results for the two limited alternatives questions were not significantly different for either enlisted or officer, nor did the mean scale scores differ between Completers and Non-Completers (respectively, 3.31 and 3.29 for enlisted [t(445) = .20, p = .8448] and 3.48 and 3.54 for officers [t(347) = -.86,p = .3882]; see Table 9).

<sup>&</sup>lt;sup>a</sup> Responses collapsed into three categories: "Agree"/"Strongly Agree," "Neither," and

<sup>&</sup>quot;Disagree"/"Strongly Disagree"; only "Strongly Agree"/"Agree" percentages shown.

Table 9
Limited alternatives: Completers compared to Non-Completers<sup>a</sup>

	Enli	isted	Officer			
		Non-		Non-		
	Completers	Completers	Completers	Completers		
I would have many	64%	66%	87%	91%		
options if I decided to	$\chi^2(2, N = 432) = 1.01,$		$\chi^2(2, N = 341) = 5.88,$			
leave the Navy	p = .6047		p = .5035			
Leaving the Navy right	43%	34%	31%	27%		
now would cause too	$\chi^2(2, N = 434)$	= 4.23,	$\chi^2(2, N = 340) = 0.59,$			
much of a disruption	p = .1212	** *				
in my life for it to be	•					
worthwhile						

<sup>&</sup>lt;sup>a</sup> Responses collapsed into three categories: "Agree"/"Strongly Agree," "Neither," and

#### Non-response

Questions about non-response were included in the survey. Non-Completers who indicated they had not completed the survey were asked why they had not; because of the low number of people asked to respond to the question, only overall results are presented. The most common reasons were either "Other" or "More important work demands" (see Table 10). Those who indicated "Other" were provided a place to further explain their answer. These "Other" responses primarily were because they were either "deployed" (likely aboard ship) or "deployed to Iraq," or they never received the original communications about the survey.

Table 10
If you did not complete the 2005 MWR Customer Assessment survey, why not?\*

	Non-Completers (N = 126)
Not interested in topic	7%
Web pages would not load	9%
Did not want to	6%
Concern CoC would see answers	3%
Website blocked for security	5%
More important work demands	26%
Limited computer time	2%
Don't trust organization	0%
Dislike computer surveys	5%
Don't believe results are used	3%
Other	36%

<sup>\*</sup> Includes all respondents who indicated they did not complete the survey.

<sup>&</sup>quot;Disagree"/"Strongly Disagree"; only "Strongly Agree"/"Agree" percentages shown.

Two additional open-ended questions related to non-response. The first asked, "Why do you think response rates to Navy surveys have been declining?" Overall, responses were similar between the Completers and Non-Completers. Key issues mentioned were lack of time, lack of impact or feedback, general survey-related comments (e.g., too many surveys, surveys too long), and a lack of interest by respondents.

The second open-ended non-response question asked, "What could the Navy do to increase response rates to surveys? Note: Completion of Navy surveys must be voluntary and payment is not allowed." Overall, suggestions were similar between the two groups, although Non-Completers tended to include negative opinions relating to the Navy overall and not to the survey question. Key suggestions from respondents related to the survey process or the survey itself, such as making the survey shorter or doing fewer surveys. Additional responses indicated a desire for survey feedback, while the third major category related to making the surveys mandatory or offering incentives, neither of which is generally possible in the Navy.

The last open-ended question asked respondents, "What other important issues do you think should be asked about on Navy surveys?" The basic themes were similar, but Non-Completers were more likely to discuss large Navy issues such as climate or policies while Completers were more likely to discuss quality of life issues such as education and housing.

#### **Discussion**

While survey bias may occur at several points in the survey process, a key area of interest as response rates have declined is non-response bias, when responders are systematically different from non-responders on key survey outcome measures. The findings of the non-response follow-up described here show that Completers of the original survey on MWR are generally not different from Non-Completers on their opinions about MWR facilities and services; opinions about importance and satisfaction, as well as their use of MWR, are generally similar between the two groups, for both officers and enlisted. Thus, the follow-up study does not indicate systematic non-response bias on the original MWR study.

However, findings from the current survey do indicate statistically significant differences between Completers and Non-Completers on other factors, especially for enlisted personnel. Enlisted Completers are more likely than Non-Completers to indicate they plan to stay in the Navy until retirement, tend to be more dissatisfied with their jobs and the Navy overall, and have lower morale at their command. Why these differences occurred for enlisted but not officer personnel is unclear from the present study.

Organizational commitment generally tended to be higher for enlisted Completers than Non-Completers, as well as for officers although not significantly so. Only one of the commitment scales, limited alternatives, yielded no significant differences for either enlisted or officers. Thus, at the enlisted level, those who responded to the survey were both more positive on a number of items and had higher commitment to the

organization than those who did not. If this finding is replicated in future studies, it suggests that current estimates of enlisted attitudes and opinions found on Navy-wide surveys may be somewhat more positive than would be obtained if the views of non-respondents were fully represented. So, rather than Navy surveys being overrepresented by the responses of "whiners," as has been suggested, the opposite may be true.

The largest reason for non-response to the original survey was that the respondent had more important work demands. Few expressed confidentiality concerns or technical problems, and only a small number indicated apathy. When asked likely reasons for non-response in general, respondents suggest more important work demands, as well as apathy or that survey results have no impact.

A key step that may be implemented to potentially improve response rates relates to the apathy aspect of non-completion; several suggested that "surveys should be two way" and respondents should get results. Select Navy surveys have begun sending a short results letter to all personnel selected for a survey, regardless of completion status; some letters have even included a link to an executive briefing package of results that personnel may access at any time.

Additionally, many Navy survey briefings now recommend creating an action plan to publicize results and follow-on actions. For example, a survey relating to Navy uniforms received front-page coverage in the Navy-related publication *Navy Times*; survey results were discussed in the March 6, 2006 edition and follow-on actions were included a week later.

While the follow-up survey did yield useful data on reasons for non-response and ways to improve response rates, two limitations need to be addressed in future research. One limitation of this study is the low response rates, even among those who are known to have previously completed a related survey. Of all those selected for the follow-up survey, only 17 percent responded. It is possible that there was confusion between the follow-up survey and the original survey, and that some discarded the follow-up because they had already completed the MWR survey on-line. There are still many active non-responders who received both surveys but decided to not respond to either. The current research suggests that they may have been too busy to respond, but additional methods may be needed to confirm that this is the case.

An additional area of interest relates to the differences between the enlisted and officer groups. While non-response of the enlisted community may relate to their lower organizational commitment, that finding does not hold true overall for the officers, so some other variable or set of variables may relate to non-response. While the lack of differences between non-responders and responders for the MWR items taken from the original survey supports the accuracy of those data, the finding of other systematic differences between enlisted responders and non-responders indicates that non-response bias may impact some responses to Navy surveys for certain groups.

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# Appendix A: 2005 Navy Morale, Welfare and Recreation (MWR) Follow-up Survey



# Chief of Naval Personnel Washington, DC

# 2005 Navy Morale, Welfare and Recreation (MWR) Follow-up Survey

#### **Dear Survey Participant,**

Navy leaders often need to hear opinions about Quality of Life programs from Navy personnel like you, and surveys have often been used to gather this information. However, response rates to surveys have declined over the years. Finding reasons for this decline is important so that steps can be taken to increase response rates and make surveys more useful to Sailors and Navy leaders.

In the last few months, you should have received a letter informing you that you were selected to participate in the Navy Morale, Welfare and Recreation (MWR) Customer Assessment Survey that was administered online. You may or may not have completed the survey at that time. This survey is a follow-up to that survey; we are attempting to determine reasons why people do and do not complete surveys.

Please take a few minutes to complete and return this survey. Your participation is voluntary and greatly appreciated. Your responses will remain anonymous and will only be known to the researchers conducting this survey.

If you have any questions, please call or email:

Zannette Uriell (901) 874-4641 or DSN 882-4641 zannette.uriell@navy.mil Rosemary Schultz (901) 874-2284 or DSN 882-2284 p14c@persnet.navy.mil

#### Thank you for your participation!

#### PRIVACY ACT STATEMENT

Public Law 93-579, called teh Privacy Act of 1974, requires that you be informed of the purpose of this survey and of the uses to be made of the infomation collected.

<u>Authority:</u> The Navy Personnel, Research, Studies, and Technology Department may collect the infomation requested in this survey under the authority of Title 5 U.S.C. 301 and Title 10, U.S. Codes 3051 and 3052, and Executive Order 9397. License to administer this survey is granted under OPNAV Report Control Symbol 7548-3 which expires on 31 July 2006.

PRINCIPAL PURPOSE: The infomation collected in this survey will be used to evaluate existing and proposed policies, procedures, and programs in the Navy. The data will be analyzed and maintained by the Navy Personnel Research, Studies, and Technology Department.

ROUTINE USES: None.

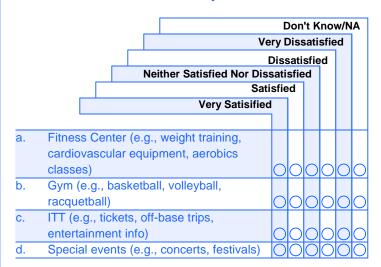
**<u>CONFIDENTIALITY:</u>** All responses will be held in confidence. Information you provide will be considered only when statistically combined with the responses of others, and will <u>NOT</u> be identified to any single individual.

<u>PARTICIPATION:</u> Providing information is completely voluntary. Failure to respond to any of the questions will <u>NOT</u> result in any penalties except lack of your opinions in the survey results.



63		IMPOPTANT MARK	KING INSTRUCTIONS
62 61		• Use a No. 2 pencil only.	
61		Do not use ink, ballpoint, or felt tip pens.	USE A No. 2 PENCIL
60		Make solid marks that fill the response completely.	
59 58		Erase cleanly any marks you wish to change.	CORRECT:
58		Make no stray marks on this form.	INCORRECT: ØXQC
57		<ul> <li>Do not fold, tear or mutilate this form.</li> </ul>	
56 55			
54		BACKGROUND	7. How would you rate the overall morale of your present
54 53		BACKGROUND	(or most recent) command?
52	1.	What is your current paygrade?	(or most resent) commune:
51	-	That is your ourisin puygraus.	○ Very high
50		○ E1 ○ W2 ○ O1/O1E	High
49		O E2 O W3 O O2/O2E	Medium
48		○ E3 ○ W4 ○ O3/O3E	C Low
47		○ E4 ○ W5 ○ O4	O Very low
46		O E5 O5	
45		○ E6 ○ O6	NAVY MWR FACILITIES/SERVICES
44		O7 or above	
43		O E8	8. For each item listed, rate its importance to you.
42		O E9	
41			Very Important
39 38 37	2.	Are you:	Important
39			Neither Unimportant Nor Important
38		Male	Unimportant
37		Female	Very Unimportant
36 35 34 33 32 31 30 29 28			
35	3.		a. Fitness Center (e.g., weight training,
34		point?	cardiovascular equipment, aerobics
33		O V	classes)
32		O Yes	b. Gym (e.g., basketball, volleyball,
31		○ No ○ Undecided	racquetball)  c. ITT (e.g., tickets, off-base trips,
30		Ondecided	
28	4	Do you plan to remain in the Navy until you can retire?	entertainment info) OOOOO  d. Special events (e.g., concerts, festivals) OOOOO
27	4.	bo you plan to remain in the Navy until you can retire?	d. Opecial events (e.g., concerts, restivals)
=		O Yes	9. Indicate whether or not you regularly use each
25		O No	facility/service listed.
24		Undecided	Not Available
23			No
22	5.	Considering everything, how satisfied are you with	Yes
21		Navy life?	
20			a. Fitness Center (e.g., weight training,
19		Very satisfied	cardiovascular equipment, aerobics classes)
18		Satisfied	b. Gym (e.g., basketball, volleyball, racquetball)
17		<ul> <li>Neither satisfied nor dissatisfied</li> </ul>	c. ITT (e.g., tickets, off-base trips, entertainment
16		<ul><li>Dissatisfied</li></ul>	info)
26 25 24 23 22 21 20 19 18 17 16 15 11 10 9 8 7 6 5 4 3 2		Very dissatisfied	d. Special events (e.g., concerts, festivals)
14			
13	6.	Overall, how satisfied are you with your Navy job?	10. Indicate whether or not you use similar services
12		Now a distinct	off-base. (Mark ALL that apply.)
11		Very satisfied	Fitness Center (a.g. weight topicing and in
IU		Satisfied  Noither satisfied per dissatisfied	Fitness Center (e.g., weight training, cardiovascular
9		<ul><li>Neither satisfied nor dissatisfied</li><li>Dissatisfied</li></ul>	equipment, aerobics classes)
7		<ul><li>Dissatisfied</li><li>Very dissatisfied</li></ul>	Gym (e.g., basketball, volleyball, racquetball)  ITT (e.g., tickets, off-base trips, entertainment info)
6		very dissatisfied	<ul><li>ITT (e.g., tickets, off-base trips, entertainment info)</li><li>Special events (e.g., concerts, festivals)</li></ul>
5			Opecial events (e.g., concerts, restivals)
4			
3		A-2	
7		11 2	2

11. Of the facilities you regularly use, indicate your satisfication with each facility/service listed.



#### SATISFACTION WITH NAVY MWR

12. How much do you AGREE or DISAGREE with the following statements?

		Oon	't K	no	w/N	ΙΑ
St	rong	ly [	Disa	agre	е	
		Disa	igre	e		
Neither Agree Nor	Disa	ıgre	e			
	Agre	e				
Strongly Agre	е					
I am satisfied with the Navy's MWR						
facilities.		0	0	0		0
I am satisfied with the Navy's MWR						
services.		0	0	0		0
I would recommend the Navy's MWR						
facilities to others.		0	0	0		0
MWR programs contribute to my						
readiness.		0	0	0		0
MWR programs are a benefit I consider						
when deciding whether to remain in the						
Navy.	0	0	0	0	0	0
	Neither Agree Nor  Strongly Agree  I am satisfied with the Navy's MWR facilities.  I am satisfied with the Navy's MWR services.  I would recommend the Navy's MWR facilities to others.  MWR programs contribute to my readiness.  MWR programs are a benefit I consider when deciding whether to remain in the	Neither Agree Nor Disa Agree  Strongly Agree  I am satisfied with the Navy's MWR facilities. I am satisfied with the Navy's MWR services. I would recommend the Navy's MWR facilities to others.  MWR programs contribute to my readiness.  MWR programs are a benefit I consider when deciding whether to remain in the	I am satisfied with the Navy's MWR facilities.  I am satisfied with the Navy's MWR services.  I would recommend the Navy's MWR facilities to others.  MWR programs contribute to my readiness.  MWR programs are a benefit I consider when deciding whether to remain in the	Strongly Disagre  Neither Agree Nor Disagree  Agree  Strongly Agree  Strongly Agree  I am satisfied with the Navy's MWR facilities. I am satisfied with the Navy's MWR services. I would recommend the Navy's MWR facilities to others.  MWR programs contribute to my readiness.  MWR programs are a benefit I consider when deciding whether to remain in the	I am satisfied with the Navy's MWR facilities. I am satisfied with the Navy's MWR services. I would recommend the Navy's MWR facilities to others.  MWR programs contribute to my readiness.  MWR programs are a benefit I consider when deciding whether to remain in the	Neither Agree Nor Disagree Agree Strongly Agree  I am satisfied with the Navy's MWR facilities. I am satisfied with the Navy's MWR services. I would recommend the Navy's MWR facilities to others.  MWR programs contribute to my readiness.  MWR programs are a benefit I consider when deciding whether to remain in the

#### **SATISFACTION WITH THE NAVY**

13. How much do you AGREE or DISAGREE with the following statements?

			Don	't K	no	w/N	Α	
		Stron	gly [	Disa	igre	е		
			Disa	igre	e			
	Neithe	r Agree Nor Dis	sagre	e				
		Ag	ree					
	St	rongly Agree						
	·							
a.	I trust the Navy to look out	for my best						
	interests.			0	0	0	0	0
b.	The Navy really cares abou	ut my						
	well-being.			0	0	0	0	0
C.	The Navy would forgive an	honest						
	mistake on my part.		0	0	0	A	<del>(</del> 3	0

14. How much do you AGREE or DISAGREE with the following statements?

	Don't Know/NA					Α	
	Strongly Disagree						
		[	Disa	igre	е		
Neither Agree Nor Disagree							
		\gre	ee				
	Strongly Agree	!					
a.	The Navy cares about my opinions.	0	$\bigcirc$	0	0	$\bigcirc$	$\bigcirc$
b.	Help is available from the Navy						
	when I have a problem.	0	0	0	0	0	0
C.	I would feel a loss if I were forced						
	to give up being a Navy Sailor.	0	0	0	0	0	0
d.	Being a Navy Sailor is an important						
	part of who I am.	0	0	0	0	0	0
e.	Being a Navy Sailor is consistent						
	with my important values.	0	0	0	0	0	0
f.	Most of the time I like thinking of						
	myself as a Navy Sailor.	0	0	0	0	0	0

15. How much do you AGREE or DISAGREE with the following statements?

		Don't Know/NA						
	Str	rongly Disagree						
		Disagree Nor Disagree						
	Neither Agree Nor							
		Agree						
	Strongly Agree	е						
a.	I feel like "part of the family" in the							
	Navy.	0	0	0	0	$\bigcirc$	0	
b.	I feel "emotionally attached" to							
	the Navy.	0	0	0	0	0	0	
C.	The Navy has a great deal of							
	personal meaning for me.	0	0	0	0	0	0	
d.	I feel a strong sense of belonging							
	to the Navy.	0	0	0	0	0	0	
e.	I enjoy discussing the Navy with							
	others.	0	0	0	0	$\bigcirc$	0	
f.	I believe that people who have							
	been trained by the Navy have a							
	responsiblity to stay in it.	0	0	0	0	0	0	
g.	I feel a responsiblity to continue							
	in the Navy.	0	0	0	0	0	0	
h.	Even if it were to my advantage, I							
	do not feel that it would be right to							
	leave the Navy right now		$\cap$		$\cap$			

63	16.	How much do you AGREE or DISAGREE with the		YOUR THOUGHTS
62 61		following statements?		
60		Don't Know/t	19.	Why do you think response rates to Navy surveys have been declining?
59		Strongly Disagree		nave been deciming?
59 58		Disagree		
57		Neither Agree Nor Disagree		
56		Agree		
56 55 54 53		Strongly Agree		
54	0	Lyculd feel quilty if Lloft the News		
52	a. b.	I would feel guilty if I left the Navy.		
51	D.	sense of loyalty to it.		
50	C.	I have too much time invested in the		
49		Navy to leave.		
48	d.	I have too much invested (e.g.,		
47		education, personal effort) in the Navy		
46 45		to leave at this time.	20.	What could the Navy do to increase response rates to
45	e.	There would be a great personal price involved (e.g., disrupted interpersonal		surveys? (Note: Completion of Navy surveys must be voluntary and payment is not allowed.)
44		relationships) in leaving the Navy.		be voluntary and payment is not anowed.)
42	f.	Leaving the Navy would not be easy	<del>                                     </del>	
41		emotionally for me.		
39 38	g.	I would have many options if I decided		
39		to leave the Navy.		
38	h.	Leaving the Navy right now would		
37		cause too much of a disruption in my life for it to be worthwhile.		
37 36 35 34 33 32 31 30 29 28		ille for it to be worthwrille.		
34	17.	Did you complete the 2005 MWR Customer		
33		Assessment survey?		
32		•		
31		O Yes		
30		No N	21.	What other important issues do you think should be
29		O Not sure		asked about on Navy surveys?
27		3. If no, why not?		
		in no, why not:		
25		<ul> <li>I was not interested in the topic</li> </ul>		
24		The survey web pages would not load		
23		I did not want to do it		
22		I was concerned someone in my chain of		
21		command would see the answers  The website was blocked due to security		
19		The website was blocked due to security reasons		
18		There are more important work demands on	n my	
17		time		
16		I have limited time to use the computer and		
15		prefer to use it for other things		THANK YOU!
14		I don't trust your organization to keep my		MANK 100:
13		answers confidential		Discourse and the disc
11		<ul><li>I dislike computer surveys</li><li>I don't believe that survey results are used to</li></ul>	.	Please complete this survey as soon as
26 25 24 23 22 21 20 19 18 17 16 15 11 10 9 8 7 6 5 4		improve programs/policies		possible and return in the enclosed envelope to:
9		Other		Commanding Officer
8				Survey Operations Center (SOC)
7				Navy Personnel Research, Studies, and
6				Technology (PERS-14)
5				5720 Integrity Drive ´ Millington, TN 38055-1400
3			A-4	Millington, TN 38055-1400
2			414	EODM: EMCSOCIERS

### Appendix B: Survey Non-response Briefing



#### Overview

- Background issues
- Method
- Demographics
- Navy satisfaction and morale
- Importance, use, and satisfaction with Navy MWR programs
- Organizational commitment
- Summary
- Recommendations

### **Background Issues**

- Response rates on military and civilian surveys have been decreasing
  - Response rate of about 60% on 1989 Navy Equal Opportunity/Sexual Harassment (NEOSH) down to about 30% on recent, paper-based surveys
- Concern about "non-response bias"
  - Are those who respond systematically different from those who do not on key survey items?
  - Common view that either those who are very happy or very unhappy tend to respond to surveys
  - DoD and civilian research literature tends to find minimal impact of non-response bias even in surveys with relatively low response rates
    - » But in Navy and DoD research, non-response follow-ups are rarely done

3

MWR Non-Response Survey

#### Method

- Original web-based, Navy-wide survey of MWR issues administered 3 May to 28 June 2005
  - Response rate of 20% (32% when considering only E-4 and above)
- Original survey sample of 17,621 grouped based upon whether they completed the survey ("Completers") or not ("Non-completers")
- Random sample taken of both groups, and each sent a paper survey
  - Same survey, but different color Business Reply Envelopes

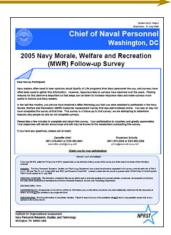
4



NPRST

### **Survey Contents**

- Demographics
- Navy satisfaction & morale
- Importance, use, and satisfaction with specific MWR facilities/services
- Satisfaction with Navy MWR overall
- Organizational commitment
- Respondent comments on non-response



Since there were differences in time, format (paper vs web), survey content, etc. between original survey and this follow-up survey, comparisons focus on differences between completers and non-completers in the follow-up survey.

5

MWR Non-Response Survey

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### **Demographics**

Surveys mailed: 8 August 2005

Reminder letter mailed: 7 September 2005 Survey period closed: 21 November 2005

#### **COMPLETERS:**

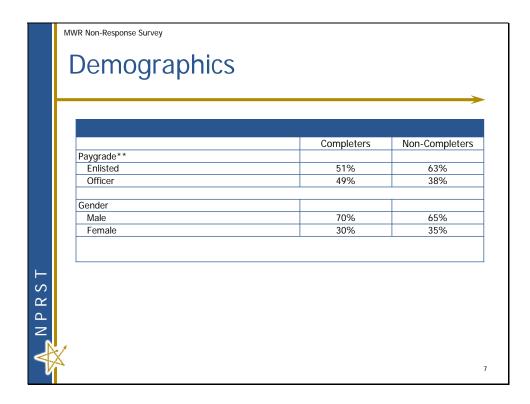
Original population: 3,229 Eligible Sample: 1,000 Eligible Returns: 440 Response Rate: 44%

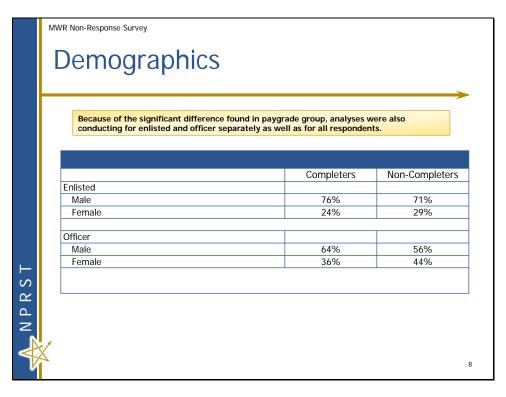
#### **NON-COMPLETERS:**

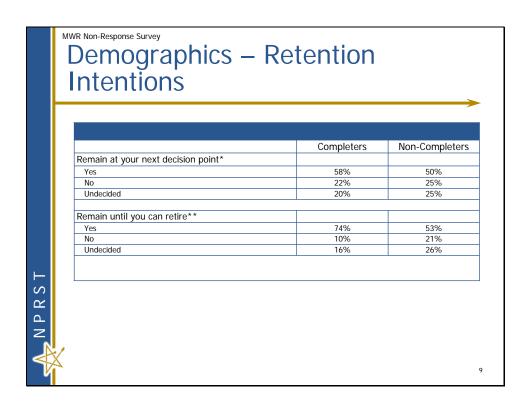
Original population: 11,853 Eligible Sample: 3,997

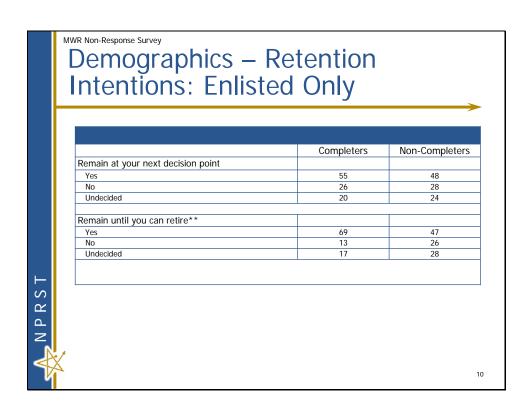
Eligible Returns: 386 Response Rate: 10%

Results statistically weighted to represent populations of Completers and Non-completers. Statistically significant differences discussed in text boxes or annotated with \* (for p<.05) or \*\* (for p<.01).

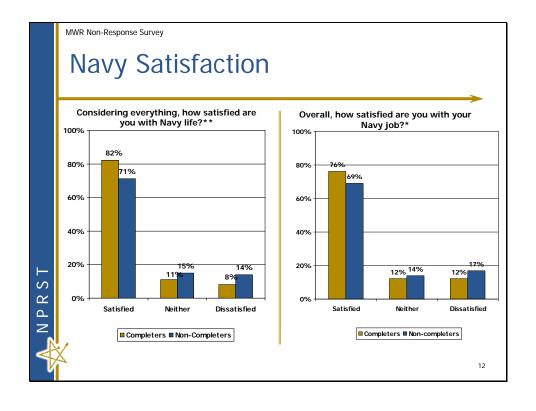


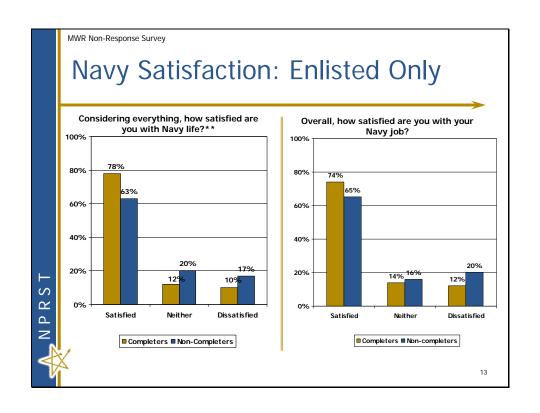


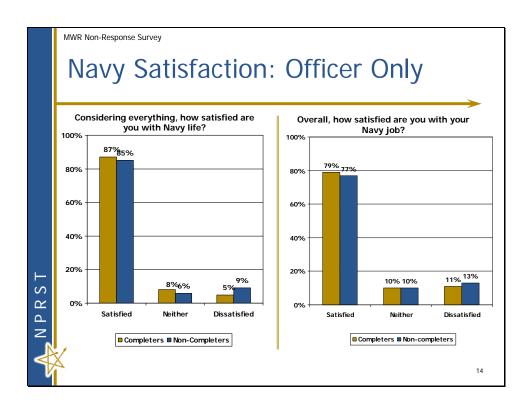


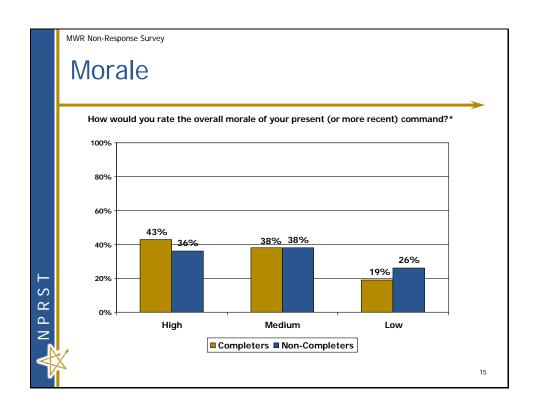


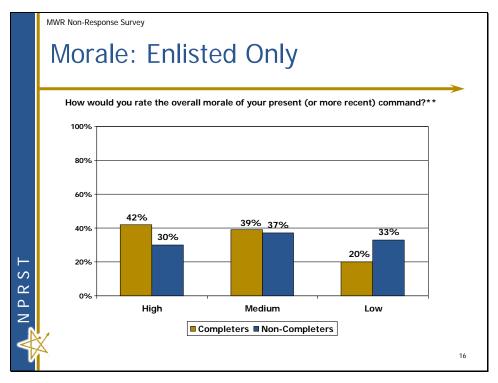
	Commissions	Nam Camadatan
Description of contract decision point	Completers	Non-Completer
Remain at your next decision point	(1	F1
Yes No	61	51 21
Undecided	20	21
Remain until you can retire** Yes	79	64
No Undecided	7 14	12

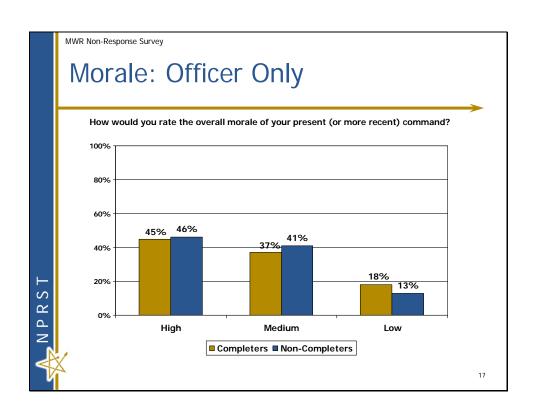


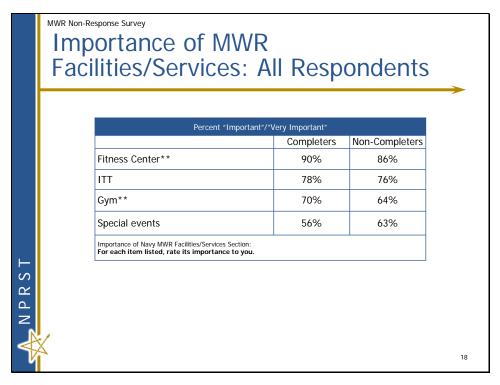


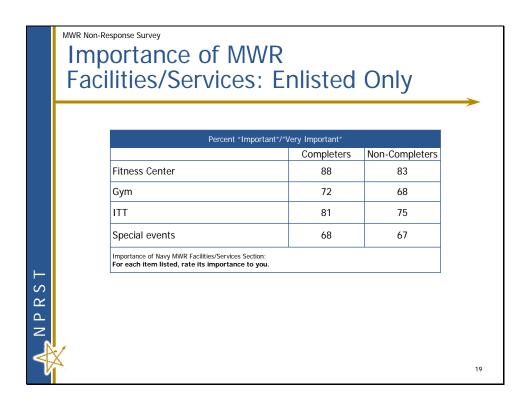


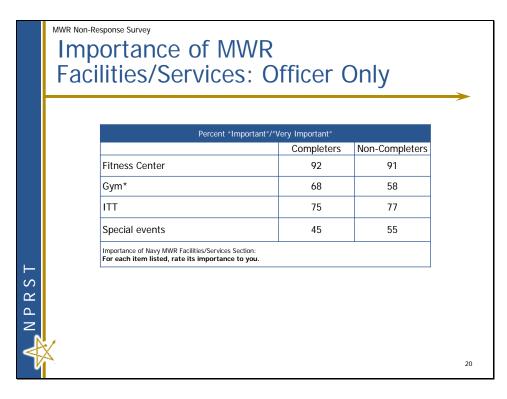


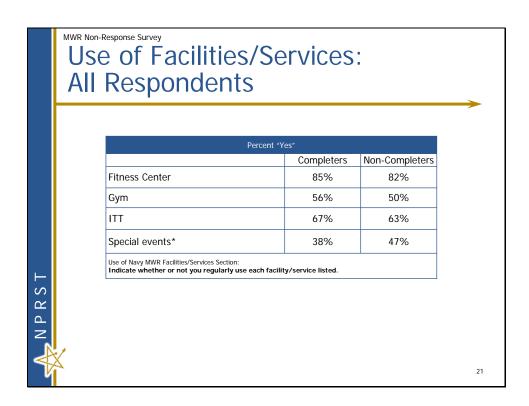


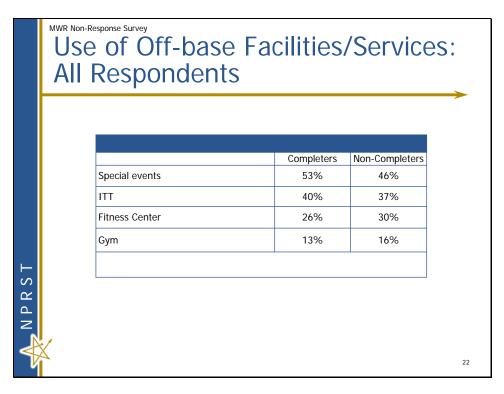


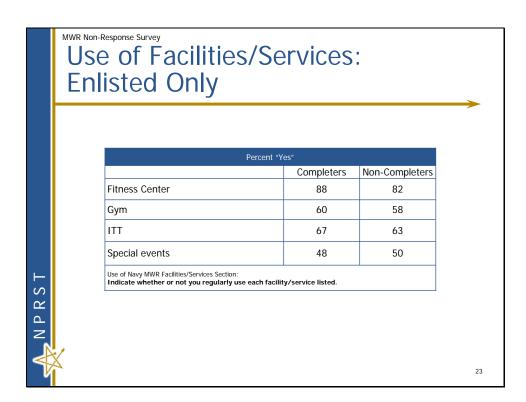


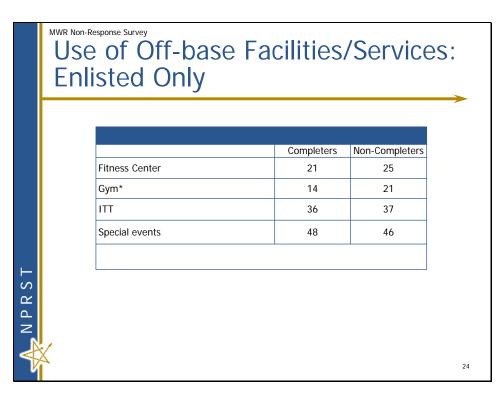


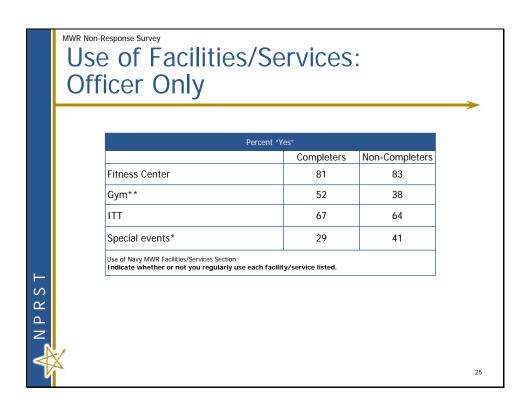


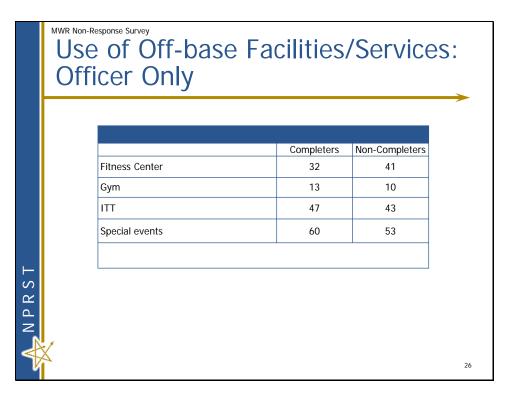


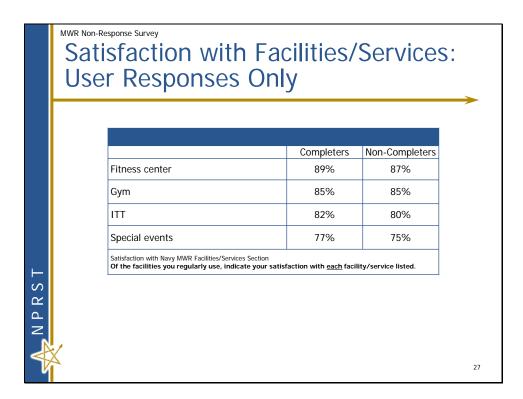


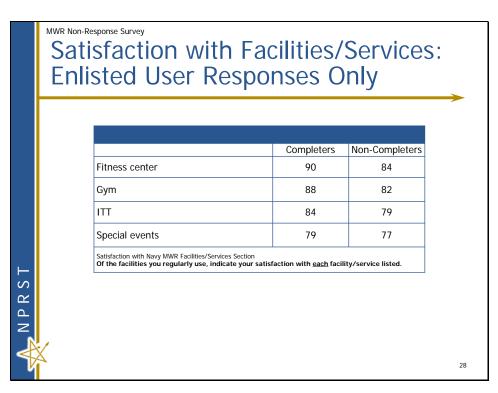


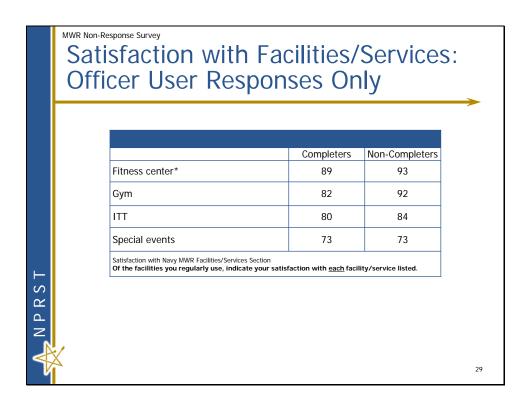


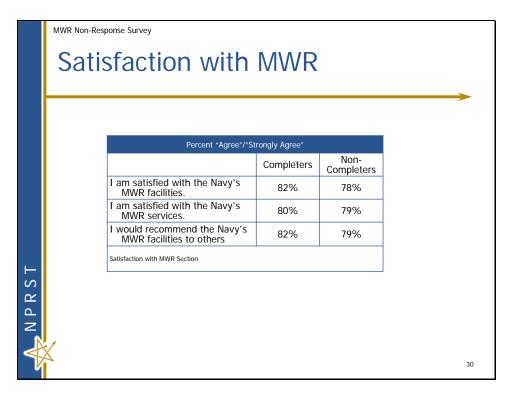


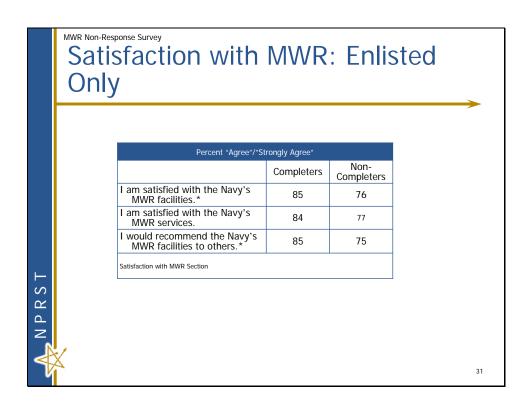


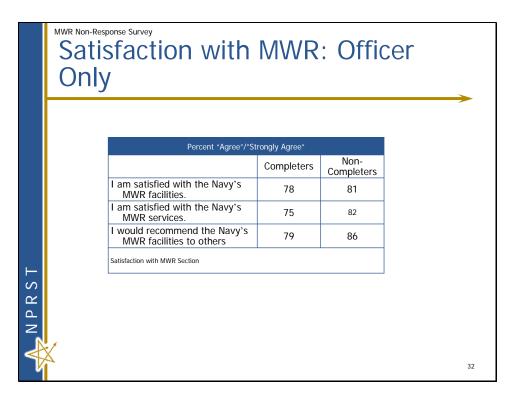


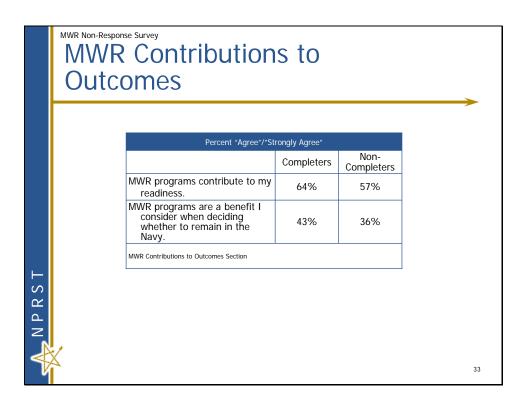


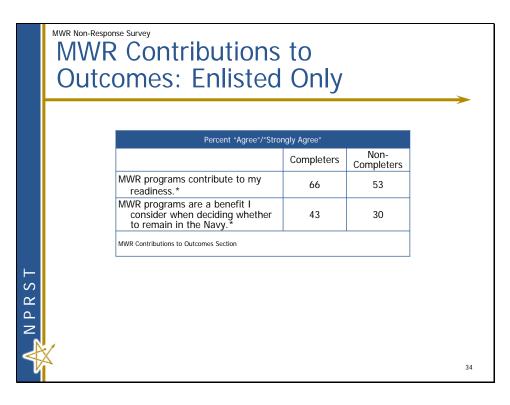












## MWR Contributions to Outcomes: Officer Only

Percent "Agree"/"Strongly Agree"			
	Completers	Non- Completers	
MWR programs contribute to my readiness.	61	63	
MWR programs are a benefit I consider when deciding whether to remain in the Navy.	42	46	

MWR Contributions to Outcomes Section

35

MWR Non-Response Survey

2

### Perceived Organizational Support

The survey contained several adaptations of scales related to organizational commitment. The first, Perceived Organizational Support (POS), asks respondents about how valued they feel they are as a Sailor. Scale scores were computed for all organizational commitment scales, with higher scale scores indicating higher levels of agreement. For completers, the mean POS score (3.32) was significantly different (p<.01) from non-completers (3.10).

Percent "Agree"/"Strongly Agree"			
	Completers	Non-Completers	
I trust the Navy to look out for my best interests.**	47%	37%	
The Navy really cares about my well-being.**	49%	39%	
The Navy would forgive an honest mistake on my part.	41%	36%	
The Navy cares about my opinions.**	50%	38%	
Help is available from the Navy when I have a problem.**	81%	73%	
I would feel a loss if I were forced to give up being a Navy Sailor.*	61%	56%	

### Perceived Organizational Support: Enlisted Only

Looking at just enlisted respondents, the mean scale score for completers (3.35) was significantly different (p<.01) from non-completers (2.98).

Percent "Agree"/"Strongly Agree"			
	Completers	Non-Completers	
I trust the Navy to look out for my best interests.**	50	36	
The Navy really cares about my well-being.**	50	35	
The Navy would forgive an honest mistake on my part.	43	33	
The Navy cares about my opinions.**	53	31	
Help is available from the Navy when I have a problem.**	83	67	
I would feel a loss if I were forced to give up being a Navy Sailor.**	56	50	

37

MWR Non-Response Survey

## Perceived Organizational Support: Officer Only

For officers, the mean scale score for completers (3.31) was not significantly different from non-completers (3.31).

Percent "Agree"/"Strongly Agree"		
	Completers	Non-Completers
I trust the Navy to look out for my best interests.	44	39
The Navy really cares about my well-being.	49	45
The Navy would forgive an honest mistake on my part.	40	41
The Navy cares about my opinions.	46	49
Help is available from the Navy when I have a problem.	79	83
I would feel a loss if I were forced to give up being a Navy Sailor.	66	66
		-

### Role Identity Salience

The second scale adapted for the Navy was the Role Identity Salience (RIS) scale. This scale measures the value personnel put on being a Sailor. The mean scale score for completers (3.93) was significantly different (p<.01) from non-completers (3.62).

Percent "Agree"/"Strongly Agree"			
	Completers	Non-Completers	
Being a Navy Sailor is an important part of who I am.**	76%	68%	
Being a Navy Sailor is consistent with my important values. **	79%	64%	
Most of the time I like thinking of myself as a Navy Sailor.**	73%	65%	

39

MWR Non-Response Survey

## Role Identity Salience: Enlisted Only

Looking at RIS for enlisted respondents, the mean scale score for completers (3.86) was significantly different (p<.01) from non-completers (3.46).

Percent "Agree"/"Strongly Agree"			
	Completers	Non-Completers	
Being a Navy Sailor is an important part of who I am.**	74	62	
Being a Navy Sailor is consistent with my important values.**	72	54	
Most of the time I like thinking of myself as a Navy Sailor.**	70	57	
		ı	

## Role Identity Salience: Officer Only

The mean RIS scale scores for officer completers (4.00) was not significantly different from officer non-completers (3.89).

Percent "Agree"/"Strongly Agree"			
	Completers	Non-Completers	
Being a Navy Sailor is an important part of who I am.	79	77	
Being a Navy Sailor is consistent with my important values.	85	81	
Most of the time I like thinking of myself as a Navy Sailor.	75	78	

41

MWR Non-Response Survey

### **Affective Commitment**

Respondents were asked questions relating to their Affective Commitment, or how attached they are to the Navy. The mean scale score for completers (3.72) was significantly different (p<.01) from non-completers (3.41).

Percent "Agree"/"Strongly Agree"			
	Completers	Non-Completers	
I feel like "part of the family" in the Navy.*	63%	57%	
I feel "emotionally attached" to the Navy.**	56%	45%	
The Navy has a great deal of personal meaning for me.**	73%	67%	
I feel a strong sense of belonging to the Navy.**	68%	59%	
I enjoy discussing the Navy with others.**	75%	66%	

## Affective Commitment: Enlisted Only

The mean scale score for enlisted completers (3.65) was significantly different (p<.01) from enlisted non-completers (3.24).

Percent "Agree"/"Strongly Agree"			
	Completers	Non-Completers	
I feel like "part of the family" in the Navy.**	64	52	
I feel "emotionally attached" to the Navy.**	50	38	
The Navy has a great deal of personal meaning for me.**	70	60	
I feel a strong sense of belonging to the Navy.**	67	51	
I enjoy discussing the Navy with others.**	72	59	

43

MWR Non-Response Survey

## Affective Commitment: Officer Only

For officers, the mean scale score for completers (3.80) was not significantly different from non-completers (3.69).

Percent "Agree"/"Strongly Agree"			
	Completers	Non-Completers	
I feel like "part of the family" in the Navy.	63	66	
I feel "emotionally attached" to the Navy.	61	56	
The Navy has a great deal of personal meaning for me.	76	79	
I feel a strong sense of belonging to the Navy.	69	72	
I enjoy discussing the Navy with others.	79	78	

## Normative Occupational Commitment

Another scale adapted for the survey was the Normative Occupational Commitment, which looks at the feeling of obligation to stay in the Navy. The mean scale score for completers (3.09) was significantly different (p<.01) from non-completers (2.72).

Percent "Agree"/"Strongly A		N 0 1 1
	Completers	Non-Completers
I believe that people who have been trained by the Navy have a responsibility to stay in it.**	35%	23%
I feel a responsibility to continue in the Navy.**	50%	35%
Even if it were to my advantage, I do not feel that it would be right to leave the Navy right now.	38%	32%
I would feel guilty if I left the Navy.*	20%	14%
I am in the Navy partly because of a sense of loyalty to it.**	55%	40%
I have too much time invested in the Navy to leave.**	52%	41%

45

MWR Non-Response Survey

PRS

# Normative Occupational Commitment: Enlisted Only

For enlisted, the mean scale score for completers (3.10) was significantly different (p<.01) from non-completers (2.70).

Percent "Agree"/"Strongly Agree"		
	Completers	Non-Completers
I believe that people who have been trained by the Navy have a responsibility to stay in it.**	35	23
I feel a responsibility to continue in the Navy.**	48	37
Even if it were to my advantage, I do not feel that it would be right to leave the Navy right now.*	44	39
I would feel guilty if I left the Navy.	21	16
I am in the Navy partly because of a sense of loyalty to it.**	51	35
I have too much time invested in the Navy to leave.**	54	39

# Normative Occupational Commitment: Officer Only

The mean scale score for officer completers (3.06) was significantly different (p<.01) from officer non-completers (2.75).

Percent "Agree"/"Strongly Agree"		
	Completers	Non-Completers
I believe that people who have been trained by the Navy have a responsibility to stay in it.**	36	22
I feel a responsibility to continue in the Navy.**	51	31
Even if it were to my advantage, I do not feel that it would be right to leave the Navy right now.	32	22
I would feel guilty if I left the Navy.	19	11
I am in the Navy partly because of a sense of loyalty to it.*	59	49
I have too much time invested in the Navy to leave.	50	44

47

MWR Non-Response Survey

2

## Accumulated Costs Occupational Commitment

The Accumulated Costs Occupational Commitment scale asks Sailors about their time and emotional investments in the Navy. The mean scale score for completers (3.05) was significantly different (p<.01) from non-completers (2.79).

Percent "Agree"/"Strongly Agree"		
	Completers	Non-Completers
I have too much invested (e.g., education, personal effort) in the Navy to leave at this time.*	47%	39%
There would be a great personal price involved (e.g., disrupted interpersonal relationships) in leaving the Navy.	33%	27%
Leaving the Navy would not be easy emotionally for me.**	43%	33%

# Accumulated Costs Occupational Commitment: Enlisted Only

The mean scale score for enlisted completers (3.10) was significantly different (p<.01) from enlisted non-completers (2.77).

Percent "Agree"/"Strongly Agree"		
	Completers	Non-Completers
I have too much invested (e.g., education, personal effort) in the Navy to leave at this time.	50	40
There would be a great personal price involved (e.g., disrupted interpersonal relationships) in leaving the Navy.	40	31
Leaving the Navy would not be easy emotionally for me.**	43	33

# Accumulated Costs Occupational Commitment: Officer Only

The mean scale scores for officer completers (2.98) was not significantly different from officer non-completers (2.81).

Percent "Agree"/"Strongly Agree"		
	Completers	Non-Completers
I have too much invested (e.g., education, personal effort) in the Navy to leave at this time.	43	38
There would be a great personal price involved (e.g., disrupted interpersonal relationships) in leaving the Navy.	27	21
Leaving the Navy would not be easy emotionally for me.	44	35

### **Limited Alternatives**

The last scale – Limited Alternatives – asked about occupational alternatives available to the Sailors. Completers had a mean scale score of 3.40 while completers had a mean scale score of 3.39; no significant difference found.

Percent "Agree"/"Strongly Agree"		
	Completers	Non-Completers
I would have many options if I decided to leave the Navy.	76%	75%
Leaving the Navy right now would cause too much of a disruption in my life for it to be worthwhile.	37%	32%

51

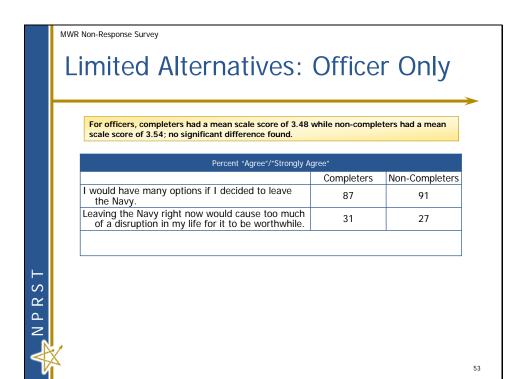
MWR Non-Response Survey

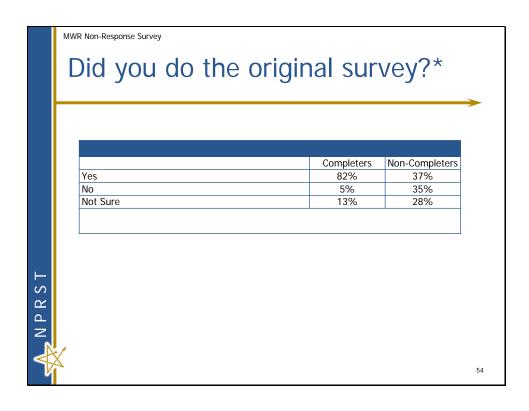
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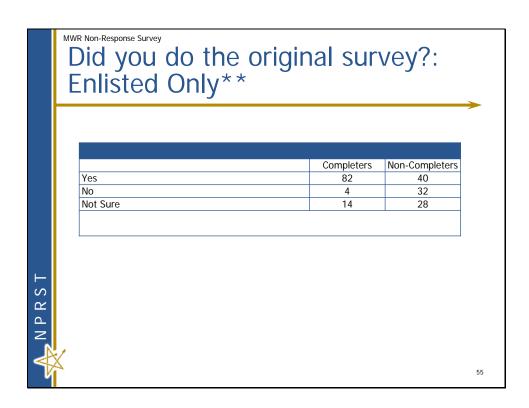
### Limited Alternatives: Enlisted Only

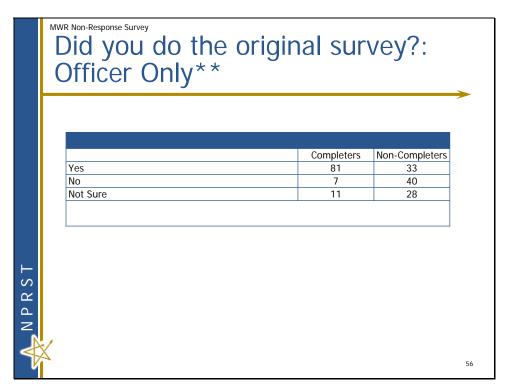
Enlisted completers had a mean scale score of 3.31 while enlisted non-completers had a mean scale score of 3.29; no significant difference found.

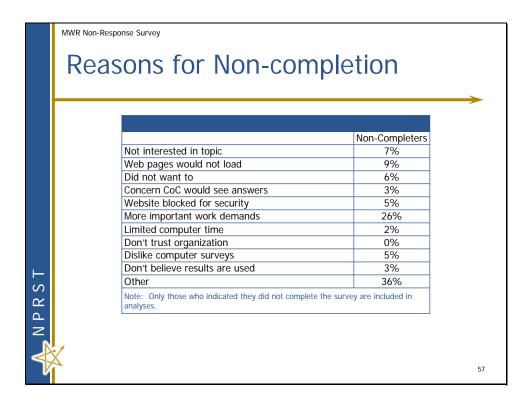
Percent "Agree"/"Strongly Agree"		
	Completers	Non-Completers
I would have many options if I decided to leave the Navy.	64	66
Leaving the Navy right now would cause too much of a disruption in my life for it to be worthwhile.	43	34

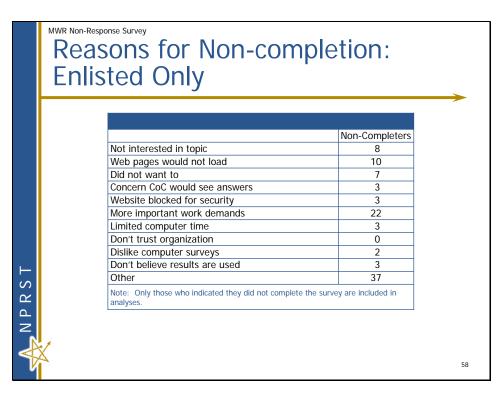












## Reasons for Non-completion: Officer Only

	Non-Completers	
Not interested in topic	4	
Web pages would not load	8	
Did not want to	4	
Concern CoC would see answers	2	
Website blocked for security	6	
More important work demands	29	
Limited computer time	0	
Don't trust organization	0	
Dislike computer surveys	8	
Don't believe results are used	2	
Other	35	
Note: Only those who indicated they did not complete the survey are included in analyses.		

59

MWR Non-Response Survey

## Why do you think response rates to Navy surveys have been declining?

- Overall similar responses between completers and non-completers
- Key issues
  - Lack of time
    - » "Surveys seem much less important than all operational commitments going on"
    - » "As the Navy downsizes, the individual work load increases not leaving much time for voluntary surveys"

60

2

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### Why do you think response rates to Navy surveys have been declining? (continued)

- Key issues (continued)
  - Lack of impact/feedback
    - » "No tangible evidence of actions taken as a result of the surveys can be seen"
    - » "99% of the time there is no answer to cries"
  - General survey comments
    - » "Too many surveys, multiple mailings, too low bandwidth on ship"
    - » "They are too long and boring"

61

MWR Non-Response Survey

## Why do you think response rates to Navy surveys have been declining? (continued)

- Key issues (continued)
  - Lack of interest
    - » "Because of apathy"
    - » "Because some members don't really care about it"

NPRST

## What could the Navy do to increase response rates to surveys?

- Similar suggestions and quantities of suggestions from both completers and non-completers
  - More non-completers included additional comments (often negative) that did not directly relate to the survey question
- Key suggestions
  - Improve survey process or the survey itself
    - » "Make them shorter, and make later questions directly correlated to earlier answers"
    - » "Keep it random and only one every two year per person"
    - » "Do them by mail. I did not complete the first survey because of Internet issues while deployed"
    - » "Online really was easier, no mailing or filling out. It was all right there"

63

MWR Non-Response Survey

### What could the Navy do to increase response rates to surveys? (continued)

- Provide feedback
  - » "Surveys should be two way; once a person is asked to participate feedback should be provided on what the end results of the survey accomplished"
  - "Prove to sailors our thoughts and opinions are actually being heard/read. Are these surveys really changing anything?"
- Use the command in the process or offer incentives
  - "Have these surveys be items that are strongly encouraged by chains of command and necessary for going on liberty"
  - » "Give rewards like gasoline cards or phone cards which are very useful"

### What other important issues do you think should be asked about on Navy surveys?

- Same basic themes in comments of completers and non-completers
  - Several non-completer comments included more negativity
- Non-respondents tended to speak more of large Navy issues than completers while the opposite was true for Quality of Life Issues

03

# N P R

What other important issues do you think should be asked about on Navy surveys? (continued)

- Key issues
  - Navy-wide issues
    - » "Ethical conduct and culture within the Navy"
    - » "Mentorship at the mid-grade level"
    - » "All roads lead to sailor morale look into how morale and work performance are inter-related"
    - » "Surveys should ask why we feel the way we do about feeling small and having no voice or say in things"

What other important issues do you think should be asked about on Navy surveys? (continued)

- Quality of Life issues, including MWR programs and services from the original survey
  - » "Does the Navy provide adequate resources and/or time to work on obtaining a college degree?"
  - » "Adequate housing issues on and off base"
  - » "How to improve entertainment on/off base for single sailors under age of 21"

6

MWR Non-Response Survey

### Summary

- Importance, use, and satisfaction with MWR programs generally similar between completers and non-completers
  - Lack of statistical differences supports validity of original MWR survey results
- Completers are more likely than non-completers to indicate that MWR contributes to their readiness and is a benefit they consider when deciding to remain in the Navy
- Completers indicate they are more likely to stay in the Navy until retirement, while noncompleters indicate they are undecided or will not stay until retirement

### Summary (continued)

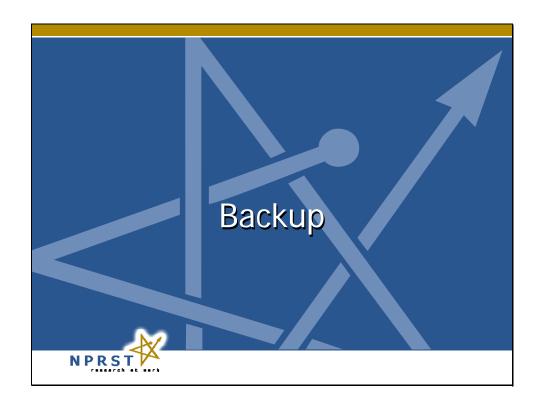
- Largest (>10%) differences between completers and non-completers relate to Perceived Organizational Support
- Many indicate they and their shipmates are too busy to do surveys
  - Lack of impact of results and lack of interest also key issues
- Consistent desire by respondents to receive feedback on survey results and outcomes

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MWR Non-Response Survey

#### Recommendations

- Provide feedback to Sailors for this and all surveys
  - Determine most effective methods of feedback
- Utilize formal and informal mentorship programs to increase Perceived Organizational Support
- Conduct non-response studies with wider range of survey topics to see if patterns hold for more negative or more sensitive topics
- Explore statistical corrections to larger survey results based on responses of non-respondents



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